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Far and away the best prize that life has to offer is the chance to work hard at work worth doing. --Theodore Roosevelt

The Art of Motivating Employees

Could a simple five-minute interaction with another person dramatically increase your weekly productivity? In some employment environments, the answer is yes, according to Wharton management professor Adam Grant. Grant has devoted significant chunks of his professional career to examining what motivates workers in settings that range from call centers and mail-order pharmacies to swimming pool lifeguard squads. In all these situations, Grant says, employees who know how their work has a meaningful, positive impact on others are not just happier than those who don't; they are vastly more productive, too.

Be The Change:

Reflect on the meaning of your work, and make time to interact with those who are impacted by it.